

## Deeper Integration Vital for Growth in Latin America and the Caribbean, World Bank Report Says

<http://www.worldbank.org/en/news/press-release/2017/03/14/deeper-integration-vital-for-growth-in-latin-america-and-the-caribbean>

WASHINGTON, March 14, 2017 – A deeper economic integration among Latin American and Caribbean countries will make the region more competitive in international markets and boost long-term growth, according to a new World Bank report.

[Better Neighbors: Toward a Renewal of Economic Integration in Latin America](#), argues that a renewed integration strategy that takes advantage of the complementarities between regional and global economic integration can contribute to growth with stability. This is particularly relevant for a region that is just coming out of two years of recession.

*“In today’s world, regional economic integration offers a way forward to reactivate the economic growth needed for reducing poverty and boosting shared prosperity,”* said Jorge Familiar, World Bank Vice President for Latin America and the Caribbean. *“A more robust intraregional integration will make us more competitive in the global arena. Effective integration will require investment in infrastructure, connectivity and logistics, which will offer an additional boost in economic growth.”*

Since the 1960s, the region has been pursuing regional integration, with efforts intensifying since the mid-1990s. Still, intraregional exports in Latin America remain at a persistent 20 percent of total exports, much less than the 60 and 50 percent intraregional exports in the European Union and East Asia Pacific, respectively.

Therefore, the report proposes an “open regionalism” that reaps unexploited synergies between regional and global economic integration, on the premise that pro-growth integration with the world cannot be achieved without first strengthening the region’s own neighborhood. To do so, the report lays out a five-pronged interdependent strategy:

1. **Further reduce external tariffs.** This can stimulate local economic activity, attract foreign investment, enable knowledge-sharing among regional neighbors, and ultimately facilitate collective entry into global export markets.
2. **Deepen economic integration between South America, Central America, the Caribbean, and Mexico.** Through new preferential trade agreements (PTAs), these sub regions can better benefit from their complementarities and obtain additional gains from trade. This will be particularly relevant for small economies when integrating with larger ones.
3. **Harmonize rules and procedures.** Allowing firms to use materials from other countries without losing preferential access, as it tends to happen with rules established by existing PTAs, can help the region attain higher gains from these agreements. Harmonizing regulatory standards can also help the region fully capitalize on the already significant progress toward an integrated energy grid.

4. **Focus efforts to reduce high trade costs.** Lack of quality infrastructure and challenging topography make distance much costlier to Latin America's trade. The share of unpaved roads in the region is around 70 percent, causing land transport to drive up trade costs. Low port efficiency also makes the region's connectivity to global maritime and air transport networks comparatively weaker and more costly.
5. **Integrate labor and capital markets.** There is room for improving regional efficiencies through freer migration and capital flows in Latin America. Labor market integration across borders can help countries become more productive and boost growth through cross-border knowledge transfers. The 2011 Mercado Integrado Latinoamericano (MILA) that sought to unite the stock market exchanges of Colombia, Chile, Mexico and Peru is also a step in the right direction, seeking to improve the investment climate for all.

The report concludes that in order to be successful, the region will need to design and implement these smart but complex policies to enhance intraregional economic integration while also lowering barriers to international trade with the rest of the world. While it will not be simple, the report argues that the time is ripe to bring these efforts to the forefront.